

# Thurgood Marshall Senior Apartments

Proposal Application Summary

SFY2024 4% LIHTC with Ohio LIHTC Round

#### **Basic Project Information**

Thurgood Marshall Senior Apartments Project Name LIHTC Type 4% LIHTC New Affordability - Central City and Metro/Suburt Funding Pool Lead Developer Lucas Metropolitan Housing 420 E. Manhattan Boulevard Project Address Project City or Township Toledo Project County Lucas Construction Type Adaptive Reuse Population Served Seniors 86 Total Units 10-Year LIHTC Request \$15,117,079 10-Year OLIHTC Request \$10,000,000 Total Development Cost \$32,932,001

# Existing Photograph



# **Development and Operations Team**

Lead Developer	Lucas Metropolitan Housing
Co-Developer #1	Neighborhood Housing Services of Toledo, Inc. d
Co-Developer #2	Area Office on Aging of Northwestern Ohio, Inc.
Development Consultant	Community Building Partners
LIHTC Syndicator/Investor	National Equity Fund
OLIHTC Syndicator/Investor	National Equity Fund
GP/MM #1 Parent Entity	Lucas Metropolitan Housing
GP/MM #2 Parent Entity	Neighborhood Housing Services of Toledo, Inc. c
GP/MM #3 Parent Entity	Area Office on Aging of Northwestern Ohio, Inc.
General Contractor	The Lathrop Company
Architect of Record	Moody Nolan, Inc.
Property Management Firm	Accord Management

#### Site Information

Site Size (Acres)	4.7
Scattered Sites?	No
Total Number of Buildings	2
Total Parking Spaces	79
Parking Ratio (Parking Spaces per Unit)	0.9
Urban Suburban Rural (USR) Geography	Central
Located in a Qualfied Census Tract (QCT)?	No
Located in a Difficult Development Area?	No
Census Tract Opportunity Index	Low
Census Tract Change Index	Slight D

#### **Project Narrative**

Thurgood Marshall Senior Apartments provides a significant investment in adaptively reusing a historic school part of Toledo's architectural fabric. It dedicates its use to new housing and advanced supportive services for seniors. All of the units at Thurgood Marshall Senior Housing will be affordable and rent-restricted. It complements with solar renewable energy and is appropriately designed to add beauty and value to the surrounding neighborhood. The property will feature common areas with management offices, a counseling/service enrichment space, and gathering spaces. The collaborative nature of this project is the key to its ability to maximize the benefits it delivers to the community. The team has been involved in housing and community development in many forms over the course of decades. The project will be owned in equal shares by four parties: Area Office on Aging of Northwestern Ohio, Community Building Partners, Lucas Metropolitan Housing, and NeighborWorks Toledo Region.

### Building Square Footage Breakdown

Site Size (Acres)	4.7		Size (SF)	Pct of Total
Scattered Sites?	No	Commercial and Fee-Driven Space		
Total Number of Buildings	2	Unrestricted/Market-Rate Unit Area		
Total Parking Spaces	79	LIHTC Unit Area	71,682	55%
Parking Ratio (Parking Spaces per Unit)	0.9	Manager's Unit Area		
Urban Suburban Rural (USR) Geography	Central City	Common Area	28,014	22%
Located in a Qualfied Census Tract (QCT)?	No	Support and Program Space	14,364	11%
Located in a Difficult Development Area?	No	Tenant Storage Space		
Census Tract Opportunity Index	Low	Major Vertical Penetrations (Elevator/Stairs, Etc.)	15,463	12%
Census Tract Change Index	Slight Decline	Structured Parking/Garage		
Discount to Market Rent	-6.5%	Basement		
		Total Square Footage of all Buildings	129,523	100%

#### Units by LIHTC Income Restrictions

LIHTC Income Restriction	Number of Units	Percent of Total Units
20% AMI		
30% AMI	53	62%
40% AMI		
50% AMI		
60% AMI	33	38%
70% AMI		
80% AMI		
Unrestricted		
Manager's		
Total Units	86	100%

#### Units by Bedroom Type and Rental Subsidy

Bedroom Type	Number of Units	Percent of Total Units	Units with Rental Subsidy	Percent of Total Units Subsidized
Studio				
1-BR	55	64%	30	55%
2-BR	31	36%	23	74%
3-BR				
4-BR				
5-BR				
Total Units	86	100%	53	62%

## **Consolidated Annual Operating Budget**

Operating Line Item	Annual Amount	Annual Per Unit Amount
Potential Gross Rental Income	\$916,632	\$10,659
Potential Gross Commercial Income	\$0	\$0
Vacancy Allowance 7%	(\$64,164)	(\$746)
Interest Income and Other Financial Income	\$0	\$0
Laundry, Tenant Charges, and Service Income	\$37,960	\$441
Effective Gross Income (EGI)	\$890,428	\$10,354
Administrative Expenses	\$126,430	\$1,470
Owner-Paid Utilities	\$128,000	\$1,488
Maintenance Costs	\$90,100	\$1,048
Taxes and Insurance	\$32,300	\$376
Tax Abatement and/or Operating Subsidy	\$0	\$0
Reserves and Other Expenses	\$25,800	\$300
Total Operating Expenses	\$402,630	\$4,682
Net Operating Income (EGI - OpEx)	\$487,798	\$5,672
	-	

Development Costs	Amount	Per Unit Amount	LIHTC Eligible Basis
Acquisition	\$843,000	\$9,802	\$600,000
Predevelopment	\$1,401,678	\$16,299	\$1,401,678
Site Development	\$616,900	\$7,173	\$616,900
Hard Construction	\$22,618,277	\$263,003	\$22,618,277
Financing	\$1,397,018	\$16,244	\$1,397,018
Professional Fees	\$190,000	\$2,209	\$80,000
Developer Fee	\$5,117,519	\$59,506	\$5,117,519
OHFA and Other Fees	\$300,603	\$3,495	\$0
Capitalized Reserves	\$447,006	\$5,198	\$0
Total Development Costs (TDC)	\$32,932,001	\$382,930	\$31,831,392
LIHTC Eligible Basis as a Percent of	Total Development	t Costs	97%

Development Budget, Eligible Basis and Cost Containment Standards

Cost Containment Standards	Project	Maximum	Variance
TDC per Unit	\$382,930	\$403,000	-5%
TDC per Gross Square Foot	\$254	\$410	-38%

\$487,798

\$487,798

\$6,728,382

1.00

6.50%

35 20

#### LIHTC Calculation

**Construction Sources of Funds** 

**Construction Sources** 

	Acquisition	Rehabilitation	New Construction
LIHTC Eligible Basis	\$600,000	############	\$11,621,202
- Reductions in Eligible Basis	\$0	\$2,621,624	\$0
= Net Eligible Basis	\$600,000	############	\$11,621,202
Basis Boost for QCT/DDA	(\$600,000)	\$5,096,570	\$3,486,361
Adjusted Eligible Basis	\$0	############	\$15,107,562
X Applicable Fraction	100%	100%	100%
Qualified Basis	\$0	###########	\$15,107,562
30% Present Value Rate	4.00%	4.00%	4.00%
Annual LIHTC Generated	\$0	\$883,405	\$604,302
Total 10-Year LIHTC	\$14,877,079		
LIHTC Equity Generated	\$13,454,201	]	
Equity Price	\$0.89	]	

Amount

Percent of

Total

#### Max Loan for Max Loan to Stabilized Y1 Stabilized Y15 Net Operating Income (NOI) \$487,798 Debt Service Coverage Ratio 1.20 NOI Available for Debt Service \$406,498 Interest Rate 6.50%

Amortization Period (Years)	35	
Loan Term (Years)	20	
Maximum Perm Loan Amount	\$5,606,985	
Actual Perm Loan Amount	\$5,450,000	
Variance	(\$156,985)	

	Year 1	Year 15
Debt Service Coverage Ratio	1.23	1.43
OHFA Minimum DSCR	1.20	1.00

#### **Permanent Sources of Funds**

Maximum Permanent Debt Sizing

Permanent Sources	Total	Percent of Total
LIHTC Equity	\$13,454,201	41%
OLIHTC Equity	\$5,000,000	15%
Historic Tax Credit Equity	\$2,621,623	8%
Permanent First Mortgage	\$5,450,000	17%
Permanent Second Mortgage		
OHFA HDAP Request		
Deferred Developer Fee	\$2,063,176	6%
City of Toledo	\$2,000,000	6%
Lucas County	\$1,500,000	5%
Seller Note	\$843,000	3%
N/A		
N/A		
Total Permanent Sources	\$32,932,000	100%

LIHTC Equity	\$3,906,558	12%
OLIHTC Equity	\$3,018,182	9%
Historic Tax Credit Equity		
Construction Loan	\$17,127,821	52%
OHFA HDAP Request		
Deferred Developer Fee	\$4,536,439	14%
City of Toledo	\$2,000,000	6%
Lucas County	\$1,500,000	5%
Seller Note	\$843,000	3%
N/A		
N/A		
Total Construction Sources	\$32,932,000	100%

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